

EXECUTIVE SUMMARY

Recommendation to Approve Extension of Agreements and Spending Authority Reduction 15-090E – Network and Telecommunication Goods and Services (E-Rate)

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the recommendation to extend the award resulting from Request for Proposal (RFP) 15-090E – Network and Telecommunication Goods and Services (E-Rate) to AT&T Corp, JDL Technologies and Universal Cabling Systems, Inc., for one hundred eighty (180) days and reduce the spending authority by \$63,000,000, bringing the new contract award amount to \$81,000,000.

The School Board approved RFP 15-090E on March 3, 2015, as item EE-1 for a term of five (5) years commencing July 1, 2015 through December 30, 2020 with \$144,000,000 in spending authority.

The new contract term will be July 1, 2015 through December 28, 2020 upon approval of the one hundred eighty (180) day extension.

Goods/Services Description

Responsible: Information Technology (IT)

This Bid was developed to procure network equipment utilizing E-rate funds. Extending this Bid facilitates the completion of refresh work in progress in the District schools, ensuring compliance with the E-rate funding application process, which connects work to this Bid.

The network equipment refresh includes cabling, switches, and wireless components for schools, comprising part of the second and third layers, as depicted in the attached presentation for School Switching & Routing and Wireless Access Points.

The network equipment is critical to support the District's students by providing centralized internet access, and real-time video security feeds for Broward Sheriff's Office, on-premise hosted applications, connectivity for security operations between all District sites and access to cloud-based applications such as Parentlink, SAP, and StreamVu IPTV among many others.

Procurement Method

Responsible: PWS

The solicitation ran from November 19, 2014 through December 22, 2014. There were four thousand two hundred thirty-seven (4,237) vendors notified, nineteen (19) vendors downloaded the RFP, and eight (8) bids were received before bid opening. An RFP Evaluation Committee performed scoring, and the RFP was awarded by group to the highest-scoring vendors.

This bid is utilized for E-rate funds, a Federally funded that allows the District to receive approximately eighty (80) percent reimbursement of qualifying expenditures. To comply with the E-rate filing deadlines, Information Technology requests this extension to facilitate E-rate related funding and work.

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**Financial Impact
Responsible: PWS and IT**

The \$63,000,000 spending authority reduction represents the difference between the \$144,000,000 approved spending authority and the total spending authority calculated utilizing historical expenditures, as shown below:

Historical average monthly expenditures	\$ 1,243,268
<u>Number of months left in the current bid</u>	<u>2</u>
Estimated forecasted spend for the current bid (A)	\$ 2,486,536
<u>Number of months for the extension</u>	<u>6</u>
Estimated forecasted spend extension (B)	\$ 7,459,609
<u>Subtotal forecasted spend (A + B)</u>	<u>\$ 9,946,146</u>
(-) Unused spending authority	\$ 73,133,710
Spending authority reduction	\$ 63,187,564
<u>Spending authority reduction (rounded)</u>	<u>\$ 63,000,000</u>

Financial Impact Table:

Action	Date	Term	Amount
Original award + spending authority request	3/3/2015	Five (5) years	\$ 144,000,000
First amendment + spending authority reduction	5/19/2020	One hundred eighty (180) days	\$ (63,000,000)
New Total Contract Amount		Five (5) years, one hundred eighty (180) days	\$ 81,000,000

The approval of this recommendation does not mean the authorized amount will not be spent.